



## The Utility Data Center Program

CONVERGESo/v UDC is an Infrastructure as a Service (IaaS) platform, facilitating hybrid cloud computing. Powered by 6fusion®, CONVERGESo/v UDC addresses your customers' business and technical challenges inside the datacenter. It secures your position as a trusted advisor while unlocking profitable, long-term recurring revenue streams.

### Key Benefits:

- **Investment Optimization** – helps your customers design and deploy cost-optimized internal cloud infrastructure.
- **Transparent Cost Allocation** – a unique metering system that provides transparent, granular tracking of consumption which is necessary for effective cost accounting.
- **Improved IT Service Levels** – our self-service user interface provides IT departments the tools necessary to improve users' ability to manage their own needs, increasing satisfaction across the enterprise.
- **Integrated Hybrid Cloud** – a “single pane of glass” platform that enables IT departments to make business-focused in-source versus outsource decisions.
- **Simplicity** – Pay for IT like a true utility with flexible, consumption-based billing.

### Bottom Line: CONVERGESo/v UDC Monetizes the Cloud!

UDC, powered by 6fusion®, enables you to monetize the cloud by developing and deploying a consumption-based Cloud built around relevant ROI and TCO models.

### Why CONVERGESo/v UDC?

- The only 100% channel focused cloud offering
- Single source provider for public and private cloud services
- Solve difficult ROI and TCO challenges for your customers
- Expand your services, hardware, and software revenue streams
- Create new recurring revenue opportunities

**Contact SYNNEX  
Cloud Sales  
Specialist, Andy  
Laurence at:**

[andyla@synnex.com](mailto:andyla@synnex.com) or  
330-990-3071