

6fusion Cloud Service Provider Program



6fusion's Cloud Service Provider Program includes:

- Dedicated Account and Partner Services Managers.
- Technical support.
- The ability to run any application compatible with AMD or Intel processors.
- Access to the 6fusion Business Ecosystem to unlock collaborative partnerships.
- Marketing tools, profiling tools, TCO reports, white papers, case studies and benchmarks.

The IT Your Customers Want – On Demand

Designed for IT Service Providers and Resellers who want to start providing public Infrastructure as a Service (IaaS) solutions to their customers, the Cloud Service Provider Program includes all of the technology and tools necessary to create a profitable cloud business, with no up front investment or long term commitment required.

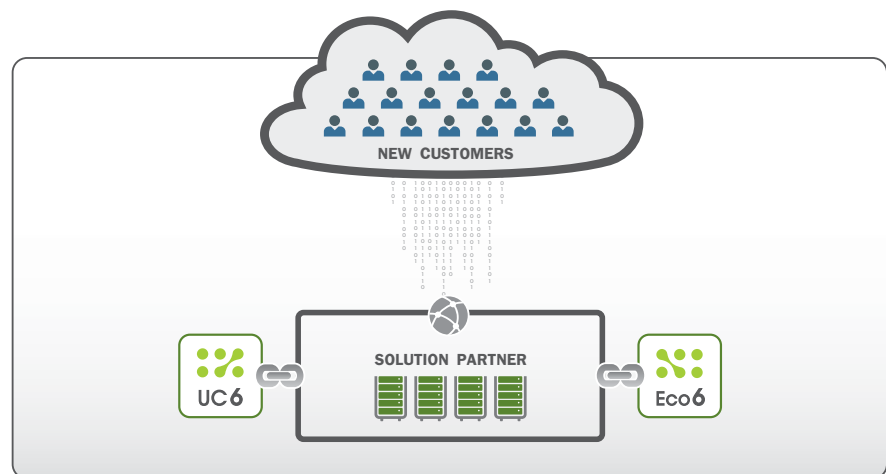
Moving to the cloud allows you to offer your customers a highly redundant, high performance, scalable, SLA-driven infrastructure in a “pay-as-you-grow” model.

Enrollment and participation in the program is easy – you can add IaaS services to your portfolio without significant capital expenditures on hardware and software, operations staffing or contractual commitments. You simply sign up and pay as you go.

Best of all, by offering 6fusion-powered IaaS services to your clients, you remain in control – your brand, your services, your customers, and most importantly, your value add. You continue to manage your customers' infrastructure - mail servers, web servers, back office servers, etc. But rather than dealing with physical hardware, all systems are hosted in the cloud. This provides improved availability with guaranteed SLAs, unlimited scalability, and most importantly, recurring revenues.

Corporate IT spend will still be strained in 2012. However, businesses will be willing to spend larger portions of their budgets on cloud-based technology.

Gartner



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6fusion Cloud Service Provider Program Benefits:



Grow Your Business

Provide public cloud solutions to customers and prospects immediately. Grow long-term recurring revenues and increase profitability with no up front costs or infrastructure to deploy - while maintaining 100% control.



Unlimited Scalability

6fusion's Cloud Platform offers highly scalable and reliable storage and computing capacity. The pay-as-you-grow utility model scales with your business needs and the needs of your customers.



Improved Speed/Agility

Access to scalable IT networking resources around the globe speeds service delivery and allows you or your customers to quickly respond to new opportunities.



Peace of Mind

Universal SLAs with financial penalties for external clouds provides the same peace of mind for you and your customers as traditional hosting agreements.



Detailed Cost Visibility

Per WAC pricing provides clear, accurate cost allocation and transparent consumption reporting and charge backs.



Support to Ensure Success

Cloud Service Provider Partners receive Dedicated Account and Partner Services Managers along with included technical support. Technical and Business Onboarding, along with access to a variety of marketing tools, provides a cloud strategy out of the box.



Expand Your Reach

6fusion's International network of data centers through the iNode Network allows you to scale and support distributed clients - and punch above your weight class.

For more information or to get started as a Cloud Service Provider partner, sign up for a Free Trial or Contact Sales today!

